

Chief Executive Officer
Port of Milford Haven
£165,000 + car allowance + pension + discretionary bonus and LTIP
Pembrokeshire, Wales

The Port of Milford Haven is the UK's top energy port and Wales' busiest port handling around 20% of Britain's seaborne trade in oil and gas. Widely recognised in the industry as the energy capital of the UK, the Port, along with the cluster of energy-related businesses along the Waterway, is a key driver of economic activity in Pembrokeshire; attracting inward investment and supporting over 4,000 jobs. One of the most prominent on the West Coast, the Port is located in the heart of the Pembrokeshire Coast National Park – the UK's only Coastal National Park and is marked as a Special Area of Conservation (SAC). It employs a workforce of c.180 and its 2017 turnover and profit before tax were c.£22.4m and £2.6m respectively.

The organisation has embarked on an exciting and transformational journey which includes delivery of two significant multi-million-pound regeneration projects: Milford Waterfront and Pembroke Dock Marine. The former aims to revitalise the marina and docks into a vibrant destination, adding to the existing mix of leisure, retail and dining businesses and boosting the economy by providing long term, sustainable jobs, whilst the latter aims to reposition Pembroke Dock as a marine renewable energy development and testing centre of excellence.

The Port commits to delivering value to everyone who depends on it. Guided by its core values of safety, collaboration and excellence, the Port has a clear strategy for its operations that includes targeting and securing sustainable income streams; managing and maintaining its property, land and equipment; building strong partnerships and understanding its customers.

This is a rare and excellent opportunity for a high performing, commercially-minded, people-led and change-oriented Chief Executive to join a strategically and economically significant organisation.

THE ROLE

- Reporting to the Chair and directly managing a team of 9 (5 of whom are members of the Senior Management Team), the Chief Executive Officer will drive, shape and build a positive culture; embodying the Port's core values and ensure a strong and cohesive leadership team. Responsible for the Port's overall performance and management including the development and maintenance of high standards of safety leadership, service delivery and profitable operations, the individual will direct the commercial agenda for the Port; identifying opportunities for growth and diversification.
- Providing strong, strategic and inspirational leadership and communicating the strategic direction of the Port in a compelling manner, the individual will develop and

maintain positive, professional and productive relationships with key stakeholders.

- The individual will set the tone of effective governance across the Port; providing appropriate assurance to the Board and ensuring the Port discharges its statutory duties.

THE PERSON

- A strong performer and an advocate of continuous improvement and innovation, you will have built a proven track record of working at Board level in a safety critical, quality controlled and regulated business and possess demonstrable leadership skills with experience of developing high performing teams and successfully implementing transformational change and organisation improvements; evidencing sound business judgement, decisiveness and a capacity for risk analysis.
- Possessing strong commercial acumen with P&L responsibility and experience of commercial negotiation skills, you will have repeatedly delivered long term sustainable growth and be experienced in developing successful business and market strategies and growing new revenue streams.
- Interpersonally strong and a natural relationship-builder, you will possess gravitas, diplomacy and political sensitivity to interface and foster effective relationships with a wide variety of stakeholders.

For an informal discussion and a copy of the Candidate Brief, please contact Siân Goodson, Sam Smith or Sam Rees at Goodson Thomas: 029 2167 4422.

To apply, email applications@goodsonthomas.com noting GT_0145_MHPA in the subject line, and attach a copy of your CV and cover letter.

Deadline for applications:

2nd April 2019

Interviews with MHPA:

5th June 2019

All applications will be acknowledged.